

# Medicare 101

## As Easy as A, B, C, & D

You'll receive a straightforward walk through of all the different parts of Medicare and your Selling Opportunities. Pinnacle will provide an in-depth tutorial on when to sell Supplements, Advantage Plans, and Stand-Alone Prescription Drug Plans. AEP does not have to signal the end of your Medicare advantage selling season.

## D-SNP plans provide for a year-round selling strategy!

### LEARN ABOUT CREATING A SPECIAL ELECTION PERIOD (SEP) USING...

- Low Income Subsidy (LIS)/ Extra Help
- Medicare Savings Programs (MSP)
- State Pharmaceutical Assistance Programs (SPAP)

Plus, Pinnacle will help you set up a marketing plan to reach these prospects quickly and efficiently. This market is currently growing at a rapid pace- **don't miss this chance to get in now!**

