



CONNECT4MEDICARE

Sponsored by Pinnacle Financial Services

CLICK. QUOTE. ENROLL.



All-in-one tool,
unique for
Pinnacle agents.

Connect4Medicare, launched in 2018, is an online enrollment, quoting, and comparison tool for agents who are contracted through Pinnacle Financial Services.

Created by the same group that implemented the Medicare.gov system, **Connect4Medicare** provides agents with the ease that comes with direct access to the latest in insurance technology.

WHAT IS **CONNECT4MEDICARE?**

Connect4Medicare instantly quotes, compares, and enrolls Medicare Advantage, Part D, and Medicare clients. Best of all, it is *free of charge* to all agents contracted through Pinnacle Financial Services.

Connect4Medicare will allow Medicare insurance agents to sell Medicare Advantage, Medicare Supplements, and Part D plans from one system.

Created by the same agency responsible for Medicare.gov, this unique tool has been designed to combine all of the top carrier's resources in one place.

One of the most popular features on the website, the

Physician, Pharmacy, and Drug lookup tool, combines all of the carrier provider directories, formularies, and pharmacy lookups. With it, simply type in the requested ZIP code, and every plan available will populate, along with the provided link to check the physician, drug, or pharmacy.

Gone are the days of logging in to various sites, or checking through provider directories to see if a doctor may or may not be in network. **Connect4Medicare** saves time *and* money.



Ask about the new
online enrollment
system for Medicare
Advantage, PDP, and
Medicare Supplements.



Contact a Pinnacle Financial
Services representative for
more information.
1-(800)-772-6881 x7731

SELL PRODUCTS IN **3 DIFFERENT WAYS**

Save yourself time and money, using **Connect4Medicare's** unique process into your business. The main function of this platform is to allow agents to sell in three different ways:



FACE TO FACE

Personalized consultation of showing a client, on a computer or tablet, how to enroll through the **Connect4Medicare** website. This comes with the convenience of having all of the products and carriers in one place.



OVER THE PHONE

Should agents be selling over the phone, there is an option of sending an electronic SOA, completing the consultation, then sending the client the application to complete online.



CLIENT FACING WEBSITE

Every agent who contracts through Pinnacle, receives a personalized **Connect4Medicare** website that is customized with every carrier and plan they are certified for. Similar to Medicare.gov, clients can enter their information, shop, and compare plans. Additionally, they are able to enroll in a plan on their own without any guidance needed!

Pinnacle Financial Services' number one goal is to help agents find the resources and tools needed to increase business. With **Connect4Medicare**, agents will be at the forefront of insurance technology.

CHANGE THE WAY YOU DO BUSINESS

Connect4Medicare has become a complete game-changer for agents in the senior market, allowing agents not only to assist clients outside of their typical areas, but also expand into additional states.

Pinnacle has also begun to see a lot of their Medicare supplement agents utilizing the system to allow their clients enrollment in Part D plans on their own after the Medicare Supplement sale.



EASY ACCESS

Look up provider directories and formularies.



QUICK TECHNOLOGY

Compare Plans to find the best solutions.

DO MORE FOR YOUR CLIENTS



NEW FOR 2019

Now agents can add their own **Connect4Medicare** client enrollment link to their websites and online marketing. This will allow clients to click, compare, and enroll themselves in a plan by themselves. Agents will receive credit for the sale, *and* get paid.

Pinnacle Representatives are here to help guide you through the process. Contact our team to learn more about **Connect4Medicare**, and how you can start enrolling electronically today.



UPDATED RESOURCES

Enroll electronically with a personalized website for you or your clients to use whenever.



SIMPLE AND EFFECTIVE

Add prescription drugs if and when needed.



MAKE THE MOST OF YOUR BUSINESS **CONTACT US TODAY**

To receive access to **Connect4Medicare**, and the full suite of Pinnacle Financial Services' resources, contract and certify through Pinnacle Financial Services for all of your Medicare carriers.

If you are unsure of your status, contact the Pinnacle Medicare team at 1-800-772-6881 x7731 or email sales@pfsinsurance.com.

> HEALTH SALES

FOR ALL YOUR MEDICARE
SALES QUESTIONS

CALL: 1-(800)-772-6881 x7731

EMAIL: healthsales@pfsinsurance.com

FAX: 267-386-8135

> HEALTH SUPPORT

FOR ASSISTANCE WITH YOUR
MEDICARE CERTIFICATIONS

CALL: 1-(800)-772-6881 x7729

EMAIL: healthsupport@pfsinsurance.com

FAX: 267-386-8134

> ENROLLMENTS

FOR HELP WITH ENROLLING

CALL: 1-(800)-772-6881 x7612

EMAIL: enrollments@pfsinsurance.com

FAX: 267-386-8137

267-386-8138

267-386-8139

267-386-8140



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